



ORBIS SAP IntegrationONE for Dynamics 365 for Customer Engagement

Integrated Microsoft Dynamics 365 solution for SAP customers

ORBIS SAP INTEGRATIONONE
for Dynamics 365 for Customer Engagement



ORBIS SAP IntegrationONE

ORBIS SAP IntegrationONE is the first Microsoft certified CRM solution worldwide, developed specifically for SAP users.

Today the ERP software from SAP is the market-leading solution for medium-sized and large enterprises to optimize internal business processes. Microsoft is the strategic office and workplace software supplier for most of the enterprises and controls communication and interaction inside and also outside a company.

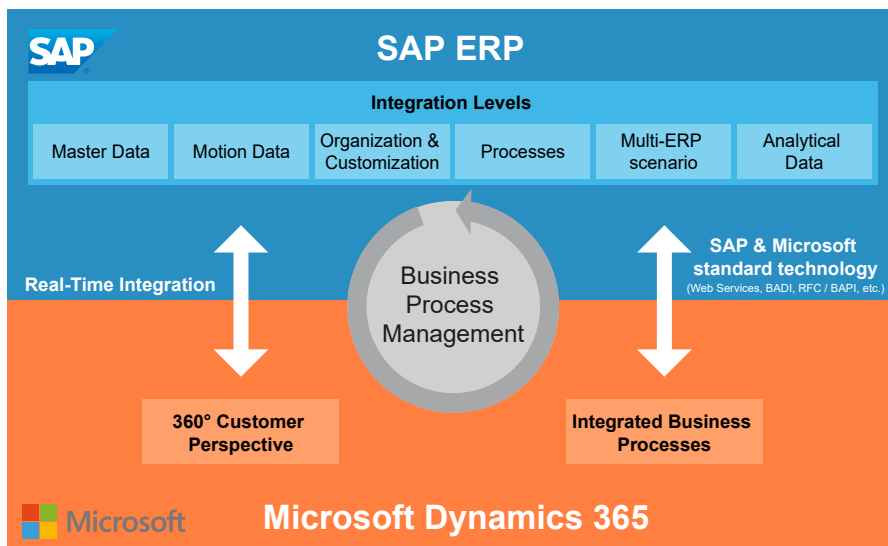
Microsoft Dynamics CRM integrates the CRM processes into the daily work environment of the employees - into Outlook and Office. This is met with high user acceptance, improves work productivity and offers more flexibility.

ORBIS SAP IntegrationONE makes use of the potential of SAP and Microsoft and combines both worlds in an integrated solution. Closed-loop customer processes and a 360-degree customer experience are the outcome. The user benefits from the advantages of both worlds in one solution!

“Ready to Run” scenarios between SAP and Microsoft365 ensure the smooth integration of information and processes. Convenient wizards and customizing tools allow customized adaptation without programming.

ORBIS SAP IntegrationONE ...

- ◆ Synchronizes the relevant master and transaction data between CRM and SAP
- ◆ Enables real-time processes, such as SAP availability check or SAP pricing online
- ◆ Provides organizational management in SAP



- ✓ End-to-end integration
- ✓ 360° customer perspective
- ✓ Integrated business processes
- ✓ In real time
- ✓ Ready-to-run integration scenarios
- ✓ Flexibly adaptable and expandable
- ✓ SAP & Microsoft standard technology

Integrated processes, organization and information

Besides these closed-loop integration scenarios, ORBIS SAP IntegrationONE offers many of the Microsoft Dynamics 365 Standard extensions as an industry extension for professional sales and service processes.

- ◆ Business Unit Management
- ◆ Customer Loyalty Management
- ◆ Delivery & Distribution Management
- ◆ Customer Planning (sales, revenue, KPI's)
- ◆ Performance Management
- ◆ Advanced Call Planning
- ◆ Equipment Management
- ◆ Analytical CRM, etc

Facts

- ◆ Complete CRM suite for sales, marketing & service
- ◆ SAP real-time integration incl. multiple ERP-Integration
- ◆ CRM processes integrated into Office and Outlook
- ◆ Best practice processes in the manufacturing industry, mechanical engineering, construction supply industry, automotive suppliers and consumer goods industry
- ◆ Integrated planning and analysis
- ◆ Quick and easy, scalable to individual processes

Benefit

- ◆ Integrated customer-oriented business processes
- ◆ 360 degree customer view
- ◆ High user acceptance
- ◆ Effective and economical
- ◆ Fast implementation
- ◆ Adapted to your processes

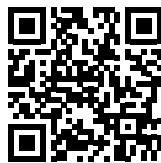
AN EXCERPT FROM SATISFIED CUSTOMERS



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Mehr Informationen



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